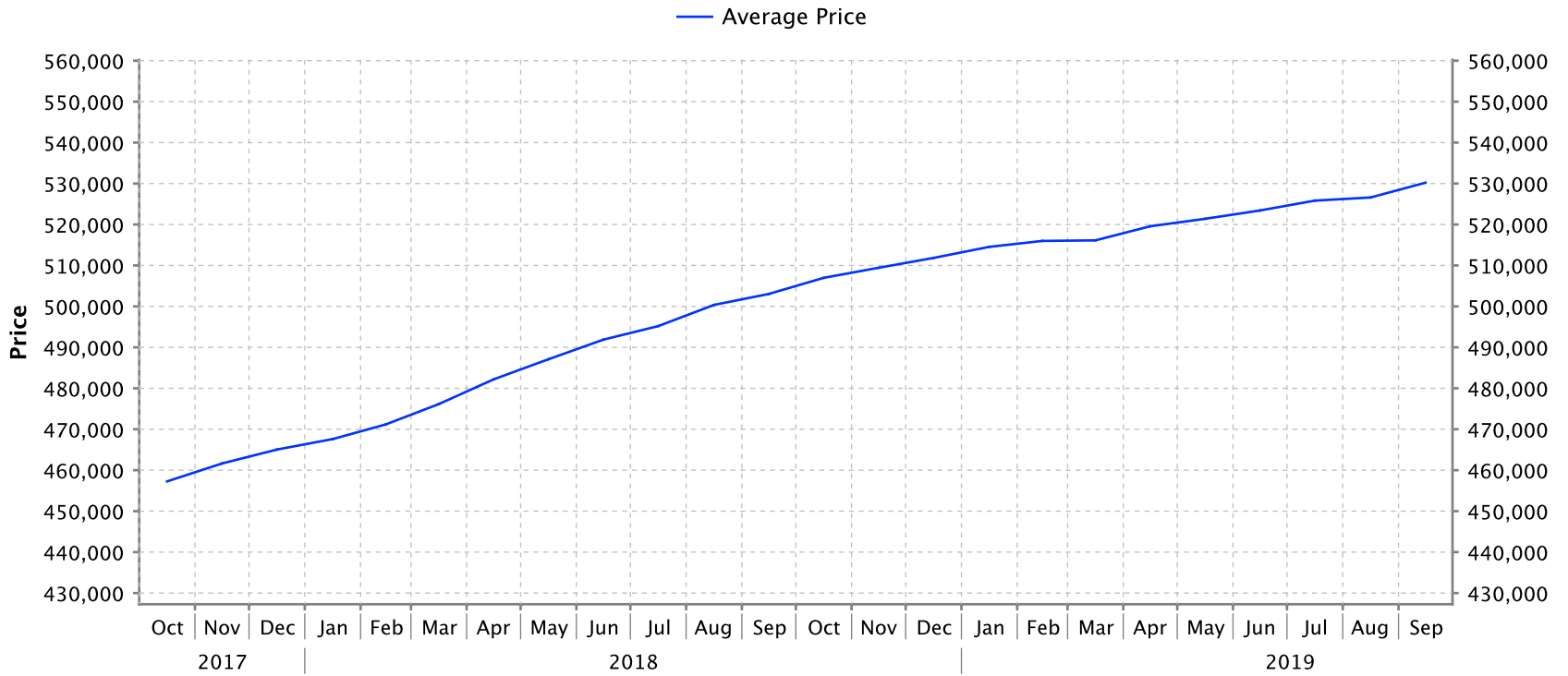


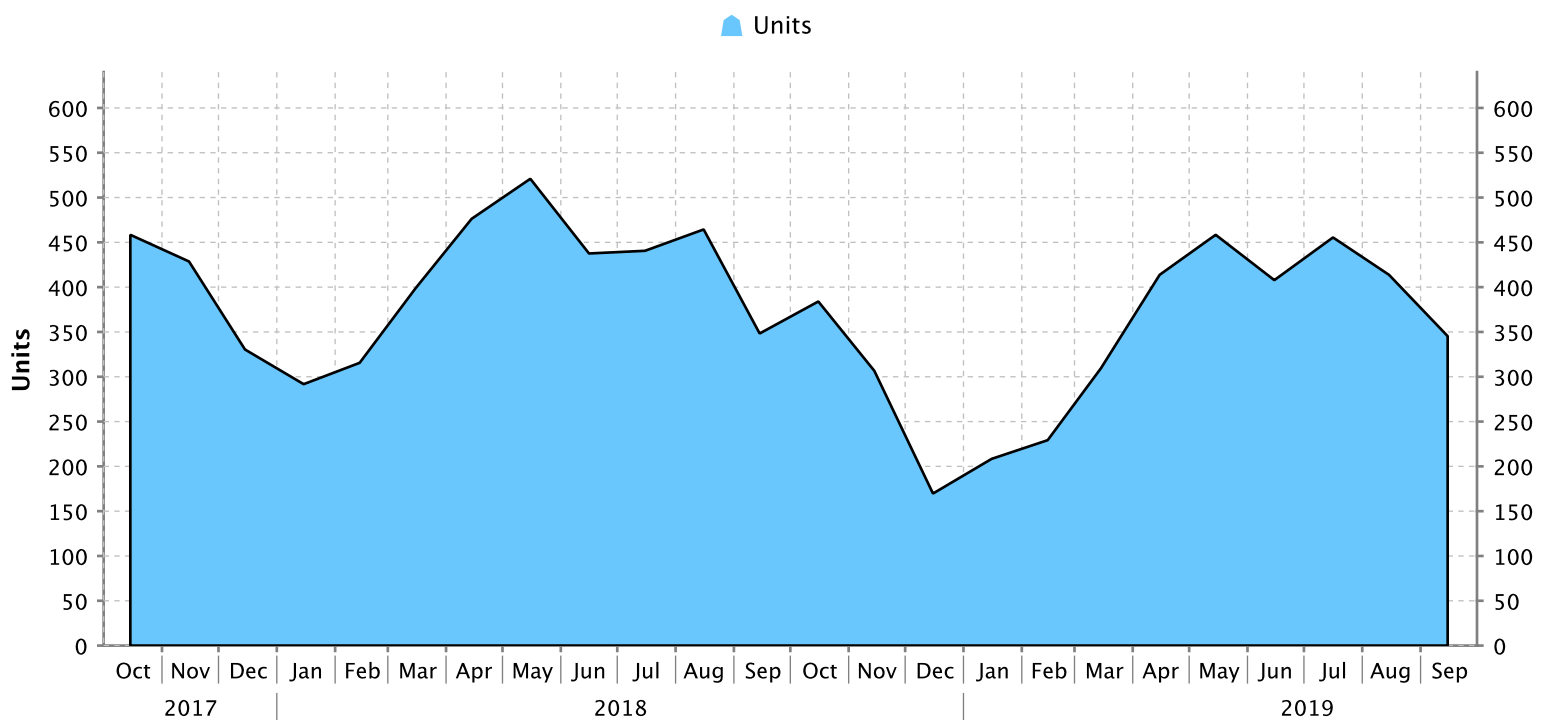
Board Area as at September 30, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	98	69	42%	977	702	39%
Units Reported Sold	24	21	14%	324	363	-11%
Sell/List Ratio	24%	30%		33%	52%	
Reported Sales Dollars	\$6,553,700	\$3,777,950	73%	\$69,050,714	\$67,119,746	3%
Average Sell Price / Unit	\$273,071	\$179,902	52%	\$213,119	\$184,903	15%
Median Sell Price	\$270,000			\$214,900		
Sell Price / List Price	94%	93%		93%	94%	
Days to Sell	78	79	-1%	98	123	-21%
Active Listings	489	285				
Single Family						
Units Listed	573	503	14%	6,688	6,889	-3%
Units Reported Sold	345	347	-1%	4,085	4,894	-17%
Sell/List Ratio	60%	69%		61%	71%	
Reported Sales Dollars	\$188,797,097	\$175,100,059	8%	\$2,165,902,786	\$2,461,888,318	-12%
Average Sell Price / Unit	\$547,238	\$504,611	8%	\$530,209	\$503,042	5%
Median Sell Price	\$525,000			\$515,000		
Sell Price / List Price	96%	96%		97%	98%	
Days to Sell	42	38	9%	38	34	12%
Active Listings	1466	1283				
Condos (Apt)						
Units Listed	177	105	69%	1,503	1,483	1%
Units Reported Sold	85	74	15%	932	1,140	-18%
Sell/List Ratio	48%	70%		62%	77%	
Reported Sales Dollars	\$25,065,400	\$21,366,833	17%	\$267,116,871	\$300,944,782	-11%
Average Sell Price / Unit	\$294,887	\$288,741	2%	\$286,606	\$263,987	9%
Median Sell Price	\$265,000			\$265,000		
Sell Price / List Price	97%	97%		96%	98%	
Days to Sell	57	41	41%	48	36	36%
Active Listings	419	293				
Condos (Patio)						
Units Listed	30	40	-25%	432	410	5%
Units Reported Sold	36	31	16%	324	367	-12%
Sell/List Ratio	120%	78%		75%	90%	
Reported Sales Dollars	\$13,980,800	\$11,618,500	20%	\$137,374,863	\$147,748,740	-7%
Average Sell Price / Unit	\$388,356	\$374,790	4%	\$423,996	\$402,585	5%
Median Sell Price	\$410,000			\$420,000		
Sell Price / List Price	96%	97%		98%	99%	
Days to Sell	35	35	0%	33	45	-27%
Active Listings	67	63				
Condos (Twnhse)						
Units Listed	46	68	-32%	876	944	-7%
Units Reported Sold	51	46	11%	626	729	-14%
Sell/List Ratio	111%	68%		71%	77%	
Reported Sales Dollars	\$20,507,191	\$16,830,154	22%	\$227,500,348	\$244,466,880	-7%
Average Sell Price / Unit	\$402,102	\$365,873	10%	\$363,419	\$335,346	8%
Median Sell Price	\$365,000			\$350,000		
Sell Price / List Price	97%	98%		98%	98%	
Days to Sell	58	37	58%	44	38	15%
Active Listings	143	171				

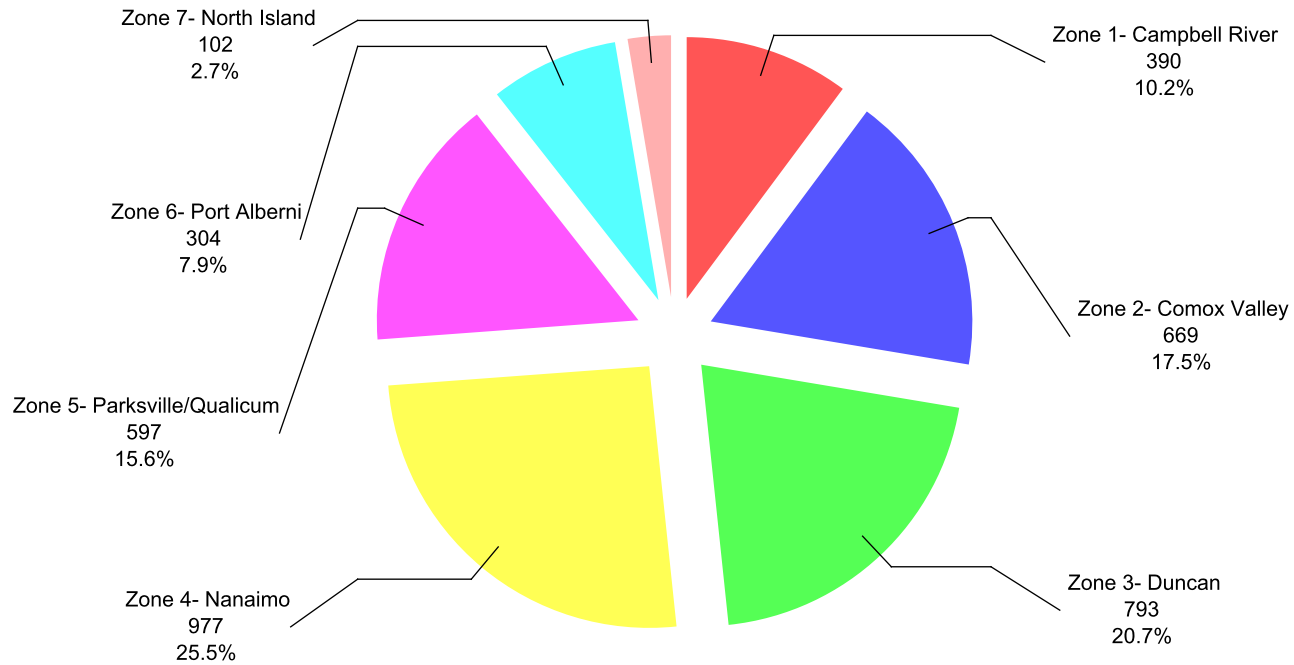
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	1	1	4	6	28	59	75	57	93	29	20	9	1	7	390
Zone 2- Comox Valley	0	1	2	11	17	43	58	79	174	129	70	39	11	35	669
Zone 3- Duncan	0	6	10	13	33	43	84	119	207	123	64	38	18	35	793
Zone 4- Nanaimo	0	2	1	13	31	82	96	122	268	189	80	38	22	33	977
Zone 5- Parksville/Qualicum	0	4	4	13	15	28	56	66	143	93	72	35	16	52	597
Zone 6- Port Alberni	8	14	32	46	51	46	36	17	18	13	4	7	4	8	304
Zone 7- North Island	22	19	14	13	17	7	3	2	3	0	1	1	0	0	102
Board Area Totals	31	47	67	115	192	308	408	462	906	576	311	167	72	170	3,832

Single Family Sales by Zone



Total Unconditional Sales January 1 to September 30, 2019 = 3,832

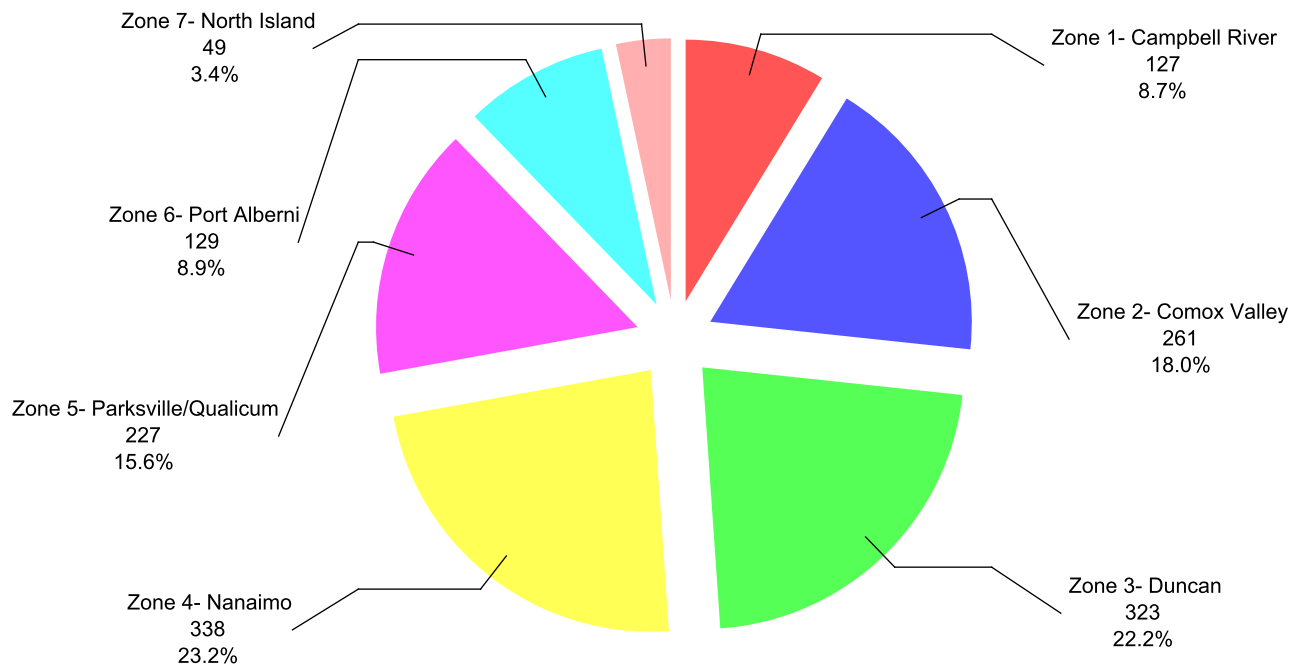
3rd Quarter 2019

MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	0	0	1	2	8	13	20	24	30	12	10	3	0	4	127
Zone 2- Comox Valley	0	0	0	1	9	22	25	24	76	44	29	16	3	12	261
Zone 3- Duncan	0	1	6	2	16	19	34	44	74	56	26	16	6	23	323
Zone 4- Nanaimo	0	0	0	4	11	24	41	42	95	69	18	13	8	13	338
Zone 5- Parksville/Qualicum	0	1	0	8	5	8	25	20	61	38	24	12	7	18	227
Zone 6- Port Alberni	4	6	11	22	19	22	14	6	9	8	1	3	2	2	129
Zone 7- North Island	6	6	10	7	12	3	2	1	1	0	0	1	0	0	49
Board Area Totals	10	14	28	46	80	111	161	161	346	227	108	64	26	72	1,454

Single Family Sales by Zone



Total Unconditional Sales July 1 to September 30, 2019 = 1,454